

商业地产部培训生

About the role:

- Leasing representative of Corporate Client / Landlord

商业地产顾问

- 写字楼的租赁、项目代理、机会评估、交易综合管理，房地产组合租赁管理、租赁合同管理。

What this job involves:

- Business development and handling of Corporate Client
- Complete assigned leasing transactions from start to finish in efficient professional manner
- Source and identify new business opportunities and bring revenue initiatives to the team
- Create business opportunities by developing existing client relationships and assisting Directors to win new clients
- Ensure tasks / projects are completed in a timely efficient fashion benefiting the client
- Ensure market coverage is maximized

工作职责

- 业务拓展及企业客户的关系维护
- 为客户提供专业的顾问意见，“以客为先”地协助企业客户完成办公空间租赁选址的全过程，提供业界最高水准的服务，使企业客户及业主方取得双赢
- 为包括写字楼在内的商业地产客户提供策略性建议，代理服务，综合利用平台资源，提升客户项目品牌，出租率及整体价值，实现项目可持续发展
- 发掘新的商机，联系客户，提供持续价值并与新旧客户建立长期的合作伙伴关系，完成个人业绩要求
- 与团队协作，创造性地提供解决方案，整合资源，实现客户愿景

Sound like you? To apply you will have:

- Proficient in written / verbal English & Mandarin skills.
- University qualification in real estate / marketing / economics is preferred
- Strong interpersonal, communication skills.
- Excellent presentation skills.
- Proficient in MS Outlook, Word, Excel, PowerPoint and learning know technologies helpful to business

- Hard-working
- A great team player

职位需要

- 应届毕业生，本科或以上学历，房地产、市场营销及经济学等专业优先
- 优秀的交流及沟通技巧
- 优秀的演讲才能
- 工作态度及学习意愿
- 团队协作性选手
- 流利的英语、国语口语及读写能力
- Microsoft PPT, Word, Excel 及其他新技术能力者会被优先考虑

投递方式

请扫码填写个人信息 并发送简历至 ariel.wei@ap.jll.com

邮件主题、简历名称请命名为：“SCOLA-姓名-学校-专业”

